

OLP Financial Status

December 13-14, 2008

The topics we will discuss are:

- **The results for FY 2008**
- **The Outlook for FY 2009**
- **Holiday and year-end giving**

Rather than reciting a bunch of numbers, I will attempt to give you a general feel for OLP's financial status. If you want specific details and numbers, a FY2008 Income Statement categorizing expenses and income will be available on the parish website.

Fiscal 2008 overall ended as we had projected to you in the presentations made last year. Offertory collections continued to drop in the last quarter, April thru June, of the 2008 fiscal year and were lower than third quarter offertory collections by almost \$14,000. Although there was an operating deficit for the year, we had a very small surplus at year-end on June 30 due to the fact that two parishioners, who passed during this period, bequeathed significant funds to the parish, thus covering the operating loss and we scraped through.

Let's turn to fiscal year 2009. During the political campaign that just ended, "change" was the operative buzzword. However, in the case of OLP's outlook for fiscal 2009, we are not so lucky; "no change" or "flirting with danger" is the operative buzzwords. Now I do not want to sound like the boy who cried wolf so let me share with you some facts. First the "not so good" news. Offertory collections for the July through September 2008 were \$8000 lower than the same period in 2007 and were flat when compared to April through June unlike last fiscal year when the first quarter collections went up from the previous quarter.

Operating costs in FY 2009 have already and will continue to increase compared to FY2008 due to the following factors:

- **OLP employee health insurance costs jumped by almost 50%**
- **based on our Archbishops Annual Appeal collections to date, once again the parish will have to make a significant payment in order to achieve our assessment**
- **all archdiocesan priests received a small salary increase**

The good news is that the Fall Festival was profitable, a second gift was received from the estate of the previously mentioned deceased parishioner, the E-script program was implemented, utility expenses are flat and may drop,

and CCD fees and tuition are almost covering the non-personnel related costs of the CCD program. Despite several families having to delay making their capital campaign pledge payments, we remain current on paying off our loan from the archdiocese since several parishioners have paid their pledges in less than five years. The current loan balance is \$317000 and should be lower than \$300000 by year-end.

Other positive factors are the donation of the church bells and security systems, continuing donations of parishioners' time and talent for tasks such as counting collections, maintaining and upgrading our IT systems and network, beautifying our altar, church grounds and sacristy, preparing special mailings to name just a few efforts of our parishioner volunteers. Another positive impact is the emergence of grass roots fundraising for specific projects such as the Christmas poinsettia, Easter lily program and craft fair, and the efforts to restore Our Lady of Guadalupe statue and picture.

Christmas and the end of 2008 are almost upon us, so let's briefly discuss year-end giving. I would remind those 70 1/2 and older that a direct charitable distribution from an IRA, again this year, has significant tax lowering benefits. For those lucky folks who have capital gains in their liquid investments, donating these assets to OLP likewise has significant tax benefits. As you have heard before, the Christmas collection is our biggest of the year. Despite the current economic situation, let's make sure Christmas 2008 is no exception, maybe the best ever.

In closing, I would encourage those who can to keep giving, maybe give even a little more; keep your fingers crossed and pray that we squeak by again in fiscal 2009. If you have any questions, contact me or Father. Thanks for your attention during this presentation, thanks for your continuing generosity.

Profit & Loss Budget vs. Actual

July 2007 through June 2008

	TOTAL																
	Jul 07	Aug 07	Sep 07	Q 1	Oct 07	Nov 07	Dec 07	Q 2	Jan 08	Feb 08	Mar 08	Q 3	Apr 08	May 08	Jun 08	Q 4	Year
Income																	
41xx-Colls.																	
4110 - Sunday Collections	21,454	18,149	28,945	68,548	20,789	23,696	33,881	78,366	26,417	22,097	23,298	71,812	19,742	20,210	18,734	58,686	277,412
4115 - Christmas Collections	0	0	300	300	0	0	26,672	26,672	1,340	25	0	1,365	0	0	0	0	28,337
4120 - Easter Collections	0	0	0	0	0	0	0	0	0	0	19,883	19,883	1,235	40	0	1,275	21,158
4121 - Other Holy Days	0	0	176	176	150	2,959	2,555	5,664	0	469	403	872	0	0	0	0	6,712
4122 - Misc	0	688	0	688	0	0	0	0	20	0	0	20	0	595	0	595	1,303
4145 - Bldg Maintenance	1,723	1,858	1,579	5,160	1,301	1,722	1,175	4,198	1,805	1,496	130	3,430	1,519	1,116	1,374	4,009	16,798
Total 41xx-Colls.	23,178	20,695	30,999	74,872	22,240	28,377	64,283	114,900	29,581	24,087	43,714	97,383	22,497	21,960	20,108	64,565	351,720
42xx-Sacr. Offerings																	
4201 - Baptism Offerings	619	1,360	1,170	3,149	0	622	485	1,107	220	270	200	690	785	360	841	1,986	6,932
4202 - Marriage Offerings	300	600	750	1,650	700	410	159	1,269	250	607	0	857	0	0	389	389	4,166
4203 - Funeral Offerings	100	0	550	650	450	500	250	1,200	1,250	750	1,000	3,000	0	0	1,050	1,050	5,900
4204 - Other Sacramental Offer.	100	120	200	420	643	260	200	1,103	259	247	0	505	65	1,399	283	1,747	3,775
Total 42xx-Sacr. Offerings	1,119	2,080	2,670	5,869	1,793	1,792	1,094	4,680	1,979	1,874	1,200	5,052	850	1,759	2,563	5,172	20,773
43xx-Develop./Fundraisers																	
4331 - Fall Festival Casino Trip	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
4339 - Fall Festival Bar	0	0	350	350	11	0	0	11	0	0	0	0	0	0	0	0	361
4348 - Fall Festival Dinners	0	0	0	0	2,920	0	0	2,920	0	0	0	0	0	0	0	0	2,920
4350 - Fall Fest. Mystery Raffle	1,180	2,045	710	3,935	10	0	0	10	0	0	0	0	0	0	0	0	3,945
4353 - Fall Festival Golf	0	2,700	0	2,700	0	0	0	0	0	0	0	0	0	0	0	0	2,700
4354 - Fall Festival Pennies	0	0	0	0	0	0	48	48	1,203	0	0	1,203	0	0	0	0	1,251
4355 - Fall Festival Auction	0	0	6,935	6,935	2,060	625	0	2,685	0	0	0	0	0	0	0	0	9,620
4356 - Fall Festival Misc	0	0	125	125	0	0	0	0	200	0	0	200	0	0	0	0	325
4358 - Festival Bowl-a-thon	0	0	3,414	3,414	1,911	536	168	2,615	125	0	0	125	0	0	39	39	6,192
4390 - Other Act. & Events	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Total 43xx-Dev./Fundraisers	1,180	4,745	11,534	17,459	6,912	1,161	216	8,289	1,528	0	0	1,528	0	0	39	39	27,314
44xx-Edu./Sacra.Fees																	
4401 - Baptismal Preparation	0	70	0	70	0	60	0	60	0	50	-50	0	20	70	0	90	220
4404 - Religious Ed	2,165	2,775	10,120	15,060	6,340	450	0	6,790	0	475	771	1,246	0	0	0	0	23,096
4406 - Marriage Preparation	0	10	10	20	0	0	0	0	0	0	0	0	0	0	0	0	20
4407 - Youth Ministry	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
4408 - RCIA	0	0	120	120	0	0	0	0	0	0	0	0	0	0	0	0	120
4410 - Adult Faith Formation	0	0	0	0	0	269	0	269	64	64	0	128	40	0	32	72	469
4413 - Vacation Bible Camp	1,215	0	0	1,215	0	0	0	0	0	0	0	0	0	75	75	150	1,365

Profit & Loss Budget vs. Actual

July 2007 through June 2008

	TOTAL																
	Jul 07	Aug 07	Sep 07	Q 1	Oct 07	Nov 07	Dec 07	Q 2	Jan 08	Feb 08	Mar 08	Q 3	Apr 08	May 08	Jun 08	Q 4	Year
Total 61xx-Personnel Costs	24,047	25,918	21,501	71,465	23,441	23,644	21,926	69,011	23,504	22,454	21,157	67,114	23,311	22,580	7,309	53,201	260,791
62xx-Payroll Taxes																	
6201 - FICA	1,097	1,113	1,012	3,222	1,170	1,135	803	3,108	975	1,084	904	2,963	988	1,020	544	2,553	11,845
6202 - State Tax (SUI/WC)	15	15	14	44	14	19	15	48	127	140	85	352	58	36	13	107	551
Total 62xx-Payroll Taxes	1,112	1,128	1,026	3,266	1,184	1,154	818	3,156	1,102	1,224	988	3,315	1,046	1,056	558	2,660	12,397
63xx-Employee Benefits																	
6304 - Health Insurance	3,117	3,117	2,692	8,925	2,347	2,842	6,556	11,745	3,264	0	6,529	9,793	3,044	0	3,374	6,419	36,883
6305 - Life Insurance	0	0	0	0	0	0	27	27	27	0	55	82	27	0	27	55	164
6308 - Employee Pensions	0	0	0	0	0	0	0	0	0	0	9,092	9,092	0	0	0	0	9,092
Total 63xx-Employee Benefits	3,117	3,117	2,692	8,925	2,347	2,842	6,584	11,773	3,292	0	15,676	18,968	3,072	0	3,402	6,474	46,140
64xx-Other Personnel Cost																	
6401 - Payroll Processing	174	89	89	351	89	89	89	266	80	89	85	254	89	93	38	220	1,091
Total 64xx-Other Personnel Cost	174	89	89	351	89	89	89	266	80	89	85	254	89	93	38	220	1,091
6999-Uncategorized Expenses	100	0	0	100	0	0	0	0	0	0	0	0	0	0	0	0	100
70xx-Educational Expenses																	
7002 - Rel.Ed.Books & Mat.	0	0	7,867	7,867	1,993	1,297	0	3,290	0	0	1,696	1,696	154	50	1,038	1,242	14,095
7003 - FOCCUS Scoring	0	0	52	52	0	0	0	0	0	0	0	0	0	0	0	0	52
7006 - Confirmation (non-CCD)	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
7008 - Marriage Prep.	0	0	21	21	0	0	0	0	0	0	0	0	0	0	0	0	21
7020 - Instructional Material	0	0	0	0	0	0	0	0	0	0	0	0	0	158	0	158	158
7021 - Teacher Training	0	0	84	84	0	0	0	0	0	0	0	0	0	0	0	0	84
7051 - Publications	313	84	0	397	0	0	84	84	0	0	339	339	0	47	88	134	955
7081 - Youth Ministry	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
7091 - Baptism (E/S books, candls)	0	0	449	449	0	0	0	0	0	0	0	0	0	337	0	337	786
Total 70xx-Educational Expenses	313	84	8,473	8,870	1,993	1,297	84	3,374	0	0	2,035	2,035	154	592	1,125	1,871	16,150
72xx-Prop.Costs																	
7214 - Fire System Maint.	0	0	450	450	0	0	0	0	0	791	0	791	0	374	0	374	1,615
7215 - Outside Cont.	51	100	55	206	0	55	0	55	55	0	55	110	0	55	0	55	426
7230 - Maintenance & Repairs	17	2,271	270	2,557	0	200	577	776	0	522	162	684	291	720	1,398	2,409	6,427
7235 - Property Taxes	0	0	0	0	0	4,028	0	4,028	0	0	4,028	4,028	0	0	0	0	8,056
7287 - Bathroom Supplies	0	0	0	0	0	0	0	0	0	0	199	199	291	0	0	291	489
7288 - Cleaning Equipment	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
7289 - Cleaning Supplies	0	0	567	567	0	846	0	846	0	0	5	5	0	0	0	0	1,417

Profit & Loss Budget vs. Actual

July 2007 through June 2008

	TOTAL																
	Jul 07	Aug 07	Sep 07	Q 1	Oct 07	Nov 07	Dec 07	Q 2	Jan 08	Feb 08	Mar 08	Q 3	Apr 08	May 08	Jun 08	Q 4	Year
7290 · Miscellaneous	0	0	0	0	0	127	0	127	0	0	0	0	0	0	0	0	127
7292 · Plumbing	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Total 72xx-Prop.Costs	68	2,371	1,341	3,780	0	5,256	577	5,833	55	1,313	4,449	5,817	582	1,149	1,398	3,128	18,558
73xx-Utilities																	
7310 · Trash (refuse)	452	0	905	1,357	0	452	905	1,357	452	452	452	1,357	0	452	452	905	4,975
7320 · PG&E	1,218	947	1,130	3,296	1,083	1,136	1,449	3,668	1,701	1,672	1,389	4,762	1,215	1,094	1,476	3,785	15,511
7325 · Water	0	988	754	1,741	0	0	381	381	0	373	0	373	394	0	390	785	3,279
7327 · Carpet Cleaning	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
7350 · Telephone	291	588	358	1,237	251	0	616	867	0	605	315	920	306	0	361	667	3,691
7351 · Answering Service	204	220	245	669	176	0	478	654	259	209	203	671	152	0	178	330	2,323
7352 · Internet	0	40	20	60	20	0	0	20	0	20	0	20	0	120	20	140	240
7353 · Cable	65	65	65	194	65	68	143	276	102	109	109	321	109	109	132	351	1,142
Total 73xx-Utilities	2,231	2,847	3,476	8,554	1,595	1,656	3,972	7,223	2,514	3,440	2,469	8,424	2,177	1,775	3,009	6,961	31,162
74xx-Furniture,Fixt.,Equip.																	
7451 · Equip. Purch.	0	259	259	518	259	259	259	777	639	518	287	1,445	259	259	259	777	3,518
7452 · Equip. Repair	0	0	0	0	207	0	0	207	0	0	0	0	0	0	0	0	207
7453 · Furn.Purch.	0	0	0	0	0	0	0	0	400	0	0	400	0	0	0	0	400
Total 74xx-Furniture,Fixt.,Equip.	0	259	259	518	466	259	259	984	1,039	518	287	1,845	259	259	259	777	4,125
75xx-Gen.& Admin.																	
7505 · Rental tax (Arch.)	0	400	0	400	400	0	0	400	0	418	0	418	0	600	0	600	1,818
7510 · Postage	401	164	0	565	164	0	527	691	244	164	349	757	41	0	168	209	2,222
7515 · Comp. Servicing	0	1,053	0	1,053	0	0	0	0	0	0	0	0	0	0	0	0	1,053
7570 · Subscrip./Periodical	36	168	36	239	99	36	195	330	36	74	72	182	160	0	36	196	947
7581 · Paper/Ink	0	0	0	0	0	130	36	166	122	0	78	200	45	187	0	232	597
7582 · Ink-copier/printer	0	146	259	405	353	459	397	1,209	176	692	283	1,151	259	106	195	559	3,324
7583 · Maint. Agreements	1,256	0	171	1,426	2,001	459	0	2,460	0	459	0	459	0	411	0	411	4,756
7585 · Office Supplies	48	87	268	403	176	104	183	463	0	114	159	273	214	426	54	693	1,833
7586 · Bottled water	0	15	21	36	4	4	15	23	24	24	27	75	21	9	36	66	199
7595 · Loan Interest	2,696	2,718	2,693	8,107	2,463	2,469	2,395	7,327	2,219	2,072	1,848	6,139	1,931	1,797	1,795	5,524	27,097
7596 · Bank Charges	0	140	104	244	118	-362	85	-158	154	72	108	335	-30	117	0	87	507
7597 · Outside Copy/Print	0	0	0	0	0	0	154	154	0	0	0	0	0	43	0	43	197
7599 · Other G&A	20	20	132	172	193	192	140	525	227	70	80	377	709	20	172	901	1,975
Total 75xx-Gen.& Admin.	4,457	4,911	3,682	13,050	5,971	3,491	4,127	13,589	3,201	4,159	3,004	10,364	3,350	3,715	2,456	9,521	46,524
76xx-OtherOpExp																	

Profit & Loss Budget vs. Actual

July 2007 through June 2008

	TOTAL																
	Jul 07	Aug 07	Sep 07	Q 1	Oct 07	Nov 07	Dec 07	Q 2	Jan 08	Feb 08	Mar 08	Q 3	Apr 08	May 08	Jun 08	Q 4	Year
7607 · Bishop Compensation	0	0	0	0	0	0	0	0	0	0	0	0	500	0	0	500	500
7610 · Dues	0	0	0	0	0	0	0	0	132	0	0	132	0	0	0	0	132
7614 · G&L Insurance	0	0	0	0	23,570	0	0	23,570	0	0	0	0	0	0	0	0	23,570
7619 · Rel.Gift Store	0	0	27	27	0	0	0	0	0	1,262	24	1,286	231	172	3,806	4,208	5,521
7621 · Missalettes	0	0	839	839	0	0	0	0	0	738	0	738	839	0	0	839	2,417
7625 ·Worship Sup.(hosts /wine/etc)	144	0	689	833	76	135	99	309	164	73	527	763	19	344	150	513	2,419
7626 · Books (lectors/ordo Missal)	0	450	0	450	0	0	0	0	0	0	0	0	0	0	0	0	450
7630 · Offertory Envelopes	0	0	0	0	0	792	296	1,088	0	0	0	0	0	0	0	0	1,088
7632 · Festival Bar	0	0	9	9	0	0	0	0	0	0	0	0	0	0	0	0	9
7633 · Festival Dinners	0	0	120	120	629	0	0	629	0	0	0	0	0	0	0	0	749
7635 · Festival Golf	0	0	0	0	0	0	0	0	0	0	0	0	0	300	0	300	300
7636 · Festival Auction	0	0	504	504	0	0	0	0	0	63	0	63	0	0	21	21	587
7637 · Festival Bowl-a-thon	0	0	372	372	0	0	0	0	0	0	0	0	0	0	0	0	372
7638 · Festival Miscellaneous	0	0	120	120	0	188	0	188	0	0	0	0	0	0	0	0	308
7640 · Votive Candles	0	0	1,775	1,775	0	2,390	0	2,390	0	0	2,299	2,299	0	2,552	0	2,552	9,017
7646 · Retreats/Novenas	0	0	0	0	0	0	0	0	0	0	0	0	195	0	0	195	195
7653 · RCIA	0	0	156	156	0	0	0	0	0	106	24	130	0	104	17	121	407
7654 · Adult Faith Formation	0	0	0	0	30	0	0	30	270	0	0	270	0	0	562	562	862
7674 · Rectory Living(priests)	0	308	599	907	290	132	162	584	215	276	157	648	129	127	350	606	2,745
7676 · House Supplies	0	126	0	126	0	0	0	0	0	0	0	0	0	0	0	0	126
7678 · Other	0	184	0	184	150	197	393	740	415	447	4,636	5,498	30	677	386	1,093	7,515
7687 · House Cleaning	750	1,125	375	2,250	1,313	375	938	2,625	938	750	563	2,250	750	0	750	1,500	8,625
7688 · Clean/Laundry (priests)	33	14	56	103	0	0	25	25	0	0	0	0	0	0	0	0	128
7689 · Vehicles	0	0	0	0	0	0	0	0	0	0	0	0	35	0	0	35	35
7690 · Visitor Hospitality	574	0	0	574	0	0	0	0	60	91	0	151	0	0	101	101	827
7691 · Music	0	84	0	84	0	100	140	240	0	-20	150	130	0	0	0	0	454
7692 · Bible Camp	1,464	0	0	1,464	0	0	0	0	203	16	0	219	0	0	0	0	1,683
7693 · LA Congress	0	0	0	0	0	0	0	0	0	70	0	70	460	0	0	460	530
7695 · Flowers-Art & Environ.	0	0	0	0	0	0	0	0	0	0	1,039	1,039	78	118	62	259	1,298
7698 · AAA - 2007	0	0	0	0	0	0	0	0	21,167	0	0	21,167	0	0	0	0	21,167
7699 · Other Flowers/Decor	0	0	0	0	0	0	0	0	0	0	0	0	0	32	0	32	32
Total 76xx-OtherOpExp	2,966	2,290	5,643	10,898	26,057	4,308	2,052	32,418	23,562	3,872	9,419	36,853	3,266	4,427	6,206	13,898	94,067
Total Expense	38,584	43,012	48,183	129,779	63,143	43,997	40,487	147,626	58,350	37,068	59,570	154,988	37,304	35,647	25,760	98,711	531,104
Net Income	-4,883	-7,080	13,188	1,226	-20,715	-5,730	29,684	3,239	-22,888	-4,909	7,504	-20,294	17,358	-1,859	1,502	17,001	1,172

Profit & Loss Prev Year Comparison

July through November 2008

	<u>Jul - Nov 08</u>	<u>Jul - Nov 07</u>	<u>\$ Change</u>	<u>% Change</u>
Income				
41xx-Colls.				
4110 · Sunday Collections	97,023.22	113,032.84	-16,009.62	-14.16%
4115 · Christmas Collections	0.00	300.00	-300.00	-100.0%
4121 · Other Holy Days	477.92	3,284.82	-2,806.90	-85.45%
4122 · Misc	0.00	688.08	-688.08	-100.0%
4145 · Bldg Maintenance	5,867.74	8,183.18	-2,315.44	-28.3%
Total 41xx-Colls.	<u>103,368.88</u>	<u>125,488.92</u>	<u>-22,120.04</u>	<u>-17.63%</u>
42xx-Sacr. Offerings				
4201 · Baptism Offerings	4,232.00	3,771.00	461.00	12.23%
4202 · Marriage Offerings	1,618.56	2,760.31	-1,141.75	-41.36%
4203 · Funeral Offerings	4,200.00	1,600.00	2,600.00	162.5%
4204 · Other Sacramental Offerings	2,609.03	1,323.25	1,285.78	97.17%
Total 42xx-Sacr. Offerings	<u>12,659.59</u>	<u>9,454.56</u>	<u>3,205.03</u>	<u>33.9%</u>
43xx-Develop./Fundraisers				
4331 · Fall Festival Casino Trip	1,657.00	0.00	1,657.00	100.0%
4339 · Fall Festival Bar	0.00	361.00	-361.00	-100.0%
4348 · Fall Festival Dinners	4,751.00	2,920.00	1,831.00	62.71%
4350 · Fall Festival Mystery Raffle	3,949.20	3,945.00	4.20	0.11%
4351 · Festival Carnival	4,395.00	0.00	4,395.00	100.0%
4352 · Fall Festival Sun. Food	2,934.00	0.00	2,934.00	100.0%
4353 · Fall Festival Golf	12,594.00	2,700.00	9,894.00	366.44%
4354 · Fall Festival Pennies	1,381.38	0.00	1,381.38	100.0%
4355 · Fall Festival Auction	7,640.50	9,620.00	-1,979.50	-20.58%
4356 · Fall Festival Misc	199.00	125.00	74.00	59.2%
4358 · Festival Bowl-a-thon	4,546.77	5,859.99	-1,313.22	-22.41%
Total 43xx-Develop./Fundraisers	<u>44,047.85</u>	<u>25,530.99</u>	<u>18,516.86</u>	<u>72.53%</u>
44xx-Edu./Sacra.Fees				
4401 · Baptismal Preparation	110.00	130.00	-20.00	-15.39%
4404 · Religious Ed	26,082.00	21,850.00	4,232.00	19.37%
4406 · Marriage Preparation	60.00	20.00	40.00	200.0%
4408 · RCIA	145.00	120.00	25.00	20.83%
4410 · Adult Faith Formation	29.99	269.00	-239.01	-88.85%
4413 · Vacation Bible Camp	3,250.00	1,215.00	2,035.00	167.49%
4415 · Baptismal Certificates	190.00	150.00	40.00	26.67%
4417 · Marriage Certificate	10.00	0.00	10.00	100.0%
Total 44xx-Edu./Sacra.Fees	<u>29,876.99</u>	<u>23,754.00</u>	<u>6,122.99</u>	<u>25.78%</u>
45xx-Gift/Don/Grant				
4510 · Unrestrict.Gifts	37,509.43	5,417.70	32,091.73	592.35%
4515 · Restricted Gift	6,869.92	500.00	6,369.92	1,273.98%

Profit & Loss Prev Year Comparison

July through November 2008

	<u>Jul - Nov 08</u>	<u>Jul - Nov 07</u>	<u>\$ Change</u>	<u>% Change</u>
4521 · Hospitality	0.00	-44.69	44.69	100.0%
4522 · Flowers/Decorations	1,075.96	0.00	1,075.96	100.0%
Total 45xx-Gift/Don/Grant	45,455.31	5,873.01	39,582.30	673.97%
46xx-Oth.Op.Inc.				
4615 · Rebates	750.00	562.50	187.50	33.33%
4616 · E-Scrip	550.59	7.41	543.18	7,330.36%
4617 · Old Cell Phones	22.00	0.00	22.00	100.0%
4620 · Religious Gift Shop	1,555.00	175.00	1,380.00	788.57%
4622 · Votive Candles	6,925.29	6,422.66	502.63	7.83%
4650 · Rental Property Income	5,600.00	5,280.01	319.99	6.06%
4655 · Facility Rental Income	5,970.00	8,110.00	-2,140.00	-26.39%
4657 · Miscellaneous	6,905.90	0.00	6,905.90	100.0%
Total 46xx-Oth.Op.Inc.	28,278.78	20,557.58	7,721.20	37.56%
47xx-Non Operating Income				
4710 · Investment Income Earned	0.00	21.75	-21.75	-100.0%
4711 · Invest Income-Dep Loan Fund	618.99	897.14	-278.15	-31.0%
4730 · Other Misc-Revenue	0.00	23.98	-23.98	-100.0%
47xx-Non Operating Income - Other	0.00	95.87	-95.87	-100.0%
Total 47xx-Non Operating Income	618.99	1,038.74	-419.75	-40.41%
Total Income	264,306.39	211,697.80	52,608.59	24.85%
Expense				
61xx-Personnel Costs				
6101 · Salaries	108,364.41	110,650.43	-2,286.02	-2.07%
6102 · Supply Priests	3,850.00	7,900.00	-4,050.00	-51.27%
Total 61xx-Personnel Costs	112,214.41	118,550.43	-6,336.02	-5.35%
62xx-Payroll Taxes				
6201 · FICA	4,750.09	5,527.62	-777.53	-14.07%
6202 · State Tax (SUI/WC)	85.29	76.66	8.63	11.26%
Total 62xx-Payroll Taxes	4,835.38	5,604.28	-768.90	-13.72%
63xx-Employee Benefits				
6304 · Health Insurance	32,179.98	14,114.08	18,065.90	128.0%
Total 63xx-Employee Benefits	32,179.98	14,114.08	18,065.90	128.0%
64xx-Other Personnel Cost				
6401 · Payroll Processing	457.60	528.75	-71.15	-13.46%
Total 64xx-Other Personnel Cost	457.60	528.75	-71.15	-13.46%
6999-Uncategorized Expenses	0.00	100.00	-100.00	-100.0%

Profit & Loss Prev Year Comparison

July through November 2008

	<u>Jul - Nov 08</u>	<u>Jul - Nov 07</u>	<u>\$ Change</u>	<u>% Change</u>
70xx-Educational Expenses				
7001 · Other	1,400.00	0.00	1,400.00	100.0%
7002 · Rel.Ed.Books & Mat.	11,481.44	11,156.47	324.97	2.91%
7003 · FOCCUS Scoring	52.00	52.00	0.00	0.0%
7008 · Marriage Prep.	0.00	21.20	-21.20	-100.0%
7020 · Instructional Material	600.00	0.00	600.00	100.0%
7021 · Teacher Training	0.00	84.00	-84.00	-100.0%
7051 · Publications	380.31	397.12	-16.81	-4.23%
7091 · Baptism (E/S books, candles)	-30.00	448.75	-478.75	-106.69%
Total 70xx-Educational Expenses	<u>13,883.75</u>	<u>12,159.54</u>	<u>1,724.21</u>	<u>14.18%</u>
72xx-Prop.Costs				
7214 · Fire System Maint.	950.00	450.00	500.00	111.11%
7215 · Outside Cont.	110.00	261.00	-151.00	-57.85%
7230 · Maintenance & Repairs	2,634.11	2,757.14	-123.03	-4.46%
7235 · Property Taxes	3,317.30	4,027.85	-710.55	-17.64%
7287 · Bathroom Supplies	836.30	0.00	836.30	100.0%
7289 · Cleaning Supplies	0.00	1,412.67	-1,412.67	-100.0%
7290 · Miscellaneous	1,137.41	127.48	1,009.93	792.23%
7292 · Plumbing	698.25	0.00	698.25	100.0%
Total 72xx-Prop.Costs	<u>9,683.37</u>	<u>9,036.14</u>	<u>647.23</u>	<u>7.16%</u>
73xx-Utilities				
7310 · Trash (refuse)	2,261.55	1,809.24	452.31	25.0%
7320 · PG&E	5,227.29	5,514.78	-287.49	-5.21%
7325 · Water	989.51	1,741.12	-751.61	-43.17%
7327 · Carpet Cleaning	985.00	0.00	985.00	100.0%
7350 · Telephone	1,574.61	1,488.41	86.20	5.79%
7351 · Answering Service	854.30	845.20	9.10	1.08%
7352 · Internet	280.00	80.00	200.00	250.0%
7353 · Cable	511.14	327.16	183.98	56.24%
Total 73xx-Utilities	<u>12,683.40</u>	<u>11,805.91</u>	<u>877.49</u>	<u>7.43%</u>
74xx-Furniture,Fixt.,Equip.				
7451 · Equip. Purch.	1,295.65	1,036.52	259.13	25.0%
7452 · Equip. Repair	0.00	207.00	-207.00	-100.0%
Total 74xx-Furniture,Fixt.,Equip.	<u>1,295.65</u>	<u>1,243.52</u>	<u>52.13</u>	<u>4.19%</u>
75xx-Gen.& Admin.				
7505 · Rental tax (Arch.)	600.00	800.00	-200.00	-25.0%
7510 · Postage	509.32	729.00	-219.68	-30.13%
7515 · Comp. Servicing	1,409.51	1,052.74	356.77	33.89%
7570 · Subscrip./Periodical	473.50	374.20	99.30	26.54%
7581 · Paper/Ink	221.78	129.86	91.92	70.78%

Profit & Loss Prev Year Comparison

July through November 2008

	<u>Jul - Nov 08</u>	<u>Jul - Nov 07</u>	<u>\$ Change</u>	<u>% Change</u>
7582 · Ink-copier/printer	642.38	1,216.60	-574.22	-47.2%
7583 · Maintenance Agreements	2,731.52	3,886.09	-1,154.57	-29.71%
7585 · Office Supplies	2,493.17	683.32	1,809.85	264.86%
7586 · Bottled water	87.90	43.54	44.36	101.88%
7595 · Loan Interest	8,298.22	13,039.27	-4,741.05	-36.36%
7596 · Bank Charges	493.69	0.00	493.69	100.0%
7599 · Other G&A	658.83	556.87	101.96	18.31%
Total 75xx-Gen.& Admin.	<u>18,619.82</u>	<u>22,511.49</u>	<u>-3,891.67</u>	<u>-17.29%</u>
76xx-OtherOpExp				
7614 · G&L Insurance	22,683.00	23,570.00	-887.00	-3.76%
7619 · Rel.Gift Store	2,759.92	27.19	2,732.73	10,050.5%
7620 · Vestment/Linens Cleaning	12.50	0.00	12.50	100.0%
7621 · Missalettes	0.00	839.48	-839.48	-100.0%
7625 · Worship Sup.(hosts /wine/etc)	1,075.41	1,043.75	31.66	3.03%
7626 · Books (lectors/ordo Missal)	87.22	449.56	-362.34	-80.6%
7630 · Offertory Envelopes	0.00	792.29	-792.29	-100.0%
7632 · Festival Bar	75.00	8.62	66.38	770.07%
7633 · Festival Dinners	1,448.58	749.16	699.42	93.36%
7634 · Festival Mystery Raffle	500.00	0.00	500.00	100.0%
7635 · Festival Golf	5,018.44	0.00	5,018.44	100.0%
7636 · Festival Auction	1,224.46	503.92	720.54	142.99%
7637 · Festival Bowl-a-thon	0.00	372.00	-372.00	-100.0%
7638 · Festival Miscellaneous	1,871.08	307.50	1,563.58	508.48%
7639 · Festival Carnival	3,564.50	0.00	3,564.50	100.0%
7640 · Votive Candles	7,662.24	4,165.46	3,496.78	83.95%
7641 · Festival Sun. Food	902.76	0.00	902.76	100.0%
7653 · RCIA	93.32	156.36	-63.04	-40.32%
7654 · Adult Faith Formation	783.12	30.00	753.12	2,510.4%
7674 · Rectory Living(priests)	1,995.12	1,329.00	666.12	50.12%
7676 · House Supplies	22.70	125.65	-102.95	-81.93%
7678 · Other	1,099.44	531.20	568.24	106.97%
7687 · House Cleaning	4,125.00	3,937.50	187.50	4.76%
7688 · Clean/Laundry (priests)	0.00	102.80	-102.80	-100.0%
7690 · Visitor Hospitality	112.51	574.36	-461.85	-80.41%
7691 · Music	1,220.21	184.00	1,036.21	563.16%
7692 · Bible Camp	2,223.03	1,464.13	758.90	51.83%
7695 · Flowers-Art & Environ.	1,532.87	0.00	1,532.87	100.0%
7699 · Other Flowers/Decor	133.33	0.00	133.33	100.0%
Total 76xx-OtherOpExp	<u>62,225.76</u>	<u>41,263.93</u>	<u>20,961.83</u>	<u>50.8%</u>
Total Expense	<u>268,079.12</u>	<u>236,918.07</u>	<u>31,161.05</u>	<u>13.15%</u>
Net Income	<u><u>-3,772.73</u></u>	<u><u>-25,220.27</u></u>	<u><u>21,447.54</u></u>	